

Tea Market Report: Sale 23 of 9th - 10th June 2025

Selective demand for the 195,179 packages (13,229,406.00 kilos) on offer with 45.43% remaining unsold.

Leaf Grades (MG & SG)

Offerings: 101,540 packages (6.68m kgs) – 55.54% unsold.

BP1:

Best – Some teas gained by up to USC90 with select invoices substantially appreciating by USC116, USC118, and USC154; a few lines however, shed up to USC8.

Brighter – Irregular varying between dearer by up to USC17 to easier by up to USC6.

Mediums – KTDA mediums lost up to USC10 with plantation mediums discounted by up to USC31.

Lower Medium – Shed up to USC11.

Plainer – Eased by up to USC17.

PF1:

Best – Irregular and varied between steady to mostly easier by up to USC10 but a few lines were up to USC5 above last levels.

Brighter – Fully firm to USC5 dearer.

Mediums – KTDA mediums were firm to USC2 dearer to easier by up to USC12 while plantation mediums saw irregular interest gaining USC13 to easier by up to USC4.

Lower Medium – Irregular enquiry and varied between USC7 dearer to easier by up to USC13.

Current and Future Fresh Auction Offerings

Country	Sale 23 9 - 10 Jun/25		Sale 23 3 - 4 Jun/24		Sale 24 16 - 17 Jun/25		Sale 25 23 - 24 Jun/25	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	115,120	9,740	133,080	11,900	114,240	9,126	93,880	8,840
Uganda	10,560	7,200	11,400	9,440	10,400	7,380	10,400	7,480
Tanzania	380	20	520	320	0	0	0	0
Rwanda	7,920	880	8,880	1,520	7,240	1,080	7,160	720
Burundi	760	400	1,120	720	720	300	760	260
Zambia	0	0	0	0	0	0	0	0
Malawi	280	199	0	0	640	560	400	1,200
Madagas car	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	38,980	2,760	82,320	7,240	31,099	2,400	74,260	3,318
Total	135,020	18,429	195,080	23,900	133,240	18,426	118,680	18,568
	153,439		178,900		151,666		137,168	

Plainer – Shed up to USC9 but select lines were up to USC5 above previous levels.

DUST GRADES (MM)

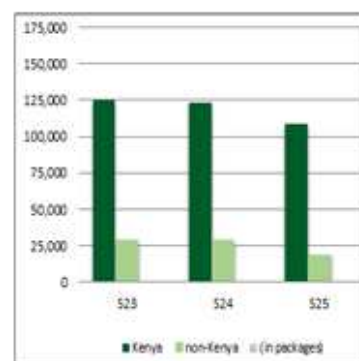
Offerings: 72,740 packages (5.44m kgs) – 38.19% unsold.

PDUST:

Best – Were up to USC16 above previous levels to easier by up to USC8.

Brighter – Saw irregular enquiry and mostly shed up to USC15.

Mediums – KTDA mediums were steady to dearer but up to USC10 to easier by up to USC7. Plantation mediums were irregular and ranged between firm to USC6 above previous levels to easier by up to USC4.



Lower Medium – Irregular and varied between steady to USC8 dearer to USC6 below previous levels.

Plainer – Firm to USC4 dearer to mostly easier by up to USC6.

continued

DUST1:

Best – Were easier by up to USC18 with select invoices up to USC7 above last rates.

Brighter – Irregular interest at USC9 dearer to easier by up to a similar margin.

Mediums – KTDA mediums met irregular support and ranged between USC8 easier to dearer by up to USC14. Plantation mediums varied between USC7 above previous rates to easier by up to USC8.

Lower Medium – Irregular varying between USC4 dearer to USC10 below last rates.

Plainer – Easier by up to USC8 but select lines gained up to USC4.

Secondary Grades (S1)

Offerings: 20,899 packages (1.11mlkgs) – 21.47% unsold.

In the Secondary Catalogues, best BPs gained with others easier while PFs were saw irregular interest. Clean well sorted coloury Fannings held value with similar DUSTs firm to about USC5 dearer. Other Fannings were steady with DUSTs firm. BMFs were readily absorbed at last levels.

Markets:

Egyptian Packers lent steady support while Pakistan Packers, Yemen and other Middle Eastern countries reduced activity. Kazakhstan and other CIS states were more forceful on quality types while Bazaar and

Afghanistan showed less interest. There was maintained but selective absorption from UK while Russia were less active. Sudan and South Sudan were absent.

Mombasa Auction Hammer Market Analysis - Sale No 23

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	63%	2.9	3.6	2.5	5.88	2.98	3.69	2.5	3.4	2.82	3.5
2 Below Best	50%	2.41	3.25	2.15	4.5	2.5	3.3	2.15	2.78	2.3	3.13
3 Good	38%	1.17	2.2	1.17	1.82	1.38	2.4	1.34	2.3	1.32	2.3
4 Best Medium	73%	1.25	1.72	1.18	1.4	1.23	1.47	1.2	1.79	1.15	1.5
5 Medium	74%	1.1	1.51	0.99	1.5	1.05	1.45	1.14	1.68	1.18	1.7
6 Lower Medium	84%	0.84	1.23	0.85	1.17	0.84	1.28	1.08	1.25	1.07	1.2
7 Plain	80%	0.82	1.42	0.85	0.88	0.81	1.22	1.07	1.45	1.1	1.4
Totals	52%	0.82	3.6	0.85	5.88	0.81	3.69	1.07	3.4	1.07	3.5

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	15%	60663	3.66	50690	3.18	227731	2.76	104245	3.12	83379	3.1
2 Below Best	26%	132740	2.84	686496	2.82	460373	2.48	277786	2.82	165736	2.72
3 Good	27%	102426	1.71	807601	1.81	531140	1.87	180762	1.78	162199	1.82
4 Best Medium	11%	76460	1.28	207108	1.36	350124	1.38	29192	1.36	66284	1.36
5 Medium	13%	48308	1.24	201826	1.27	443445	1.25	67676	1.25	78855	1.25
6 Lower Medium	6%	26232	0.92	89175	0.97	163754	1.15	65235	1.16	36036	1.09
7 Plain	3%	6960	0.87	57936	0.92	75620	1.17	42780	1.19	18236	1.08
Totals	100%	453889	2.12	2561942	2.23	2264887	1.81	767676	2.19	683404	2.06

Courtesy : Tea Brokers East Africa Limited